

TOP 10 REASONS TO JOIN NAOC

1 Access key clients and decision makers in an informal setting

- OSD and Services
- Government contracting agencies
- SERDP-ESTCP technology development arm of DoD
- Regulators
- Senators/ Congressmen

2 Stay abreast of industry developments

- Technology developments
- Contract/ project opportunities
- Government contracting strategies
- Government organization changes
- Guidance/ procedures/ standards

3 Network and establish partnering relationships

- Find/meet new business contacts and teaming partners for upcoming opportunities
- Showcase your firm as a new member to the memberships

4 Influence technology development and implementation

- Biannual SERDP-ESTCP/ NAOC workshops on MEC/ UXO technology
- Facilitation of technology implementation workgroups with government clients and government technology developers

5 Influence industry standards

- Be a part of ground-breaking industry-driven worker standards, under development by the NAOC Operations and Standards Committee

6 Find solutions to industry wide standards

- Work with NAOC committees and Board to determine issues impacting industry and work with NAOC to champion the cause of addressing the issue
- Become the organized voice of the profession

7 Influence congressional funding

- Visit legislators during congressional budget development to raise awareness of UXO issues
- Gain a voice in the government

8 Increase marketplace visibility of you and your firm

- Heighten your company's visibility through committee participation

9 Focus your time and energy on high value events tailored to your market

- Two membership meetings annually focused on the current market-driven topics of interest to our industry
- Presentations by key clients on program trends, contracting opportunities/ strategies
- Casual evening hospitality event with key clients/ decision-makers
- Annual Legislative Day, meeting with congressional representatives and senators regarding the nationwide MEC/ UXO site issues

10 Get involved & Make a difference

- Join a committee and get even more out of NAOC membership! Operations and Standards, Government Affairs, Technology, or Member Services
- Be an active member of the organization that serves as the "Voice of Industry" to government clients and decision makers